

# SECURITY, COMPLIANCE & RELIABILITY



JUNE 3, 2021

# WHO WE ARE

- **EXPERTISE, TALENT AND KNOWLEDGE**
- **DECADES OF EXPERIENCE**
- **UNIQUE SKILLS**

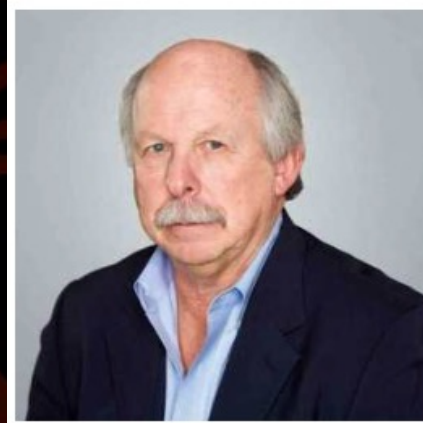
**EACH MEMBER OF OUR CONSULTING PRACTICE  
HAS AT LEAST TEN YEARS OF EXPERIENCE IN  
SECURITY, COMPLIANCE, OPERATIONS  
TECHNOLOGY AND/OR RISK MANAGEMENT**

# MANAGING PARTNERS

STACY BRESLER



PAUL GOLDEN



STEVEN PARKER





# HOW WE WORK

- WE ARE CONFIDENT IN OUR CAPABILITIES AND DRIVE TO EXCEL
- WE ARE DEDICATED AND INVESTED IN OUR WORK
- WE ARE PASSIONATE ABOUT WHAT WE DO

- DIRECT & HONEST
- PROFESSIONALISM
- INTEGRITY

- INNOVATIVE
- CONNECTED
- VALUE





# ARCHER EXPERTISE

## WE HAVE REAL-WORLD UTILITY, SECURITY, IT & OT EXPERIENCE

### REAL-WORLD EXPERIENCE

- FORMER UTILITY SECURITY PROFESSIONALS
- FORMER REGULATORY AUDITORS
- FORMER CIA SECURITY PROFESSIONALS
- FORMER DHS SECURITY PROFESSIONALS
- FORMER DOE PRINCIPAL INVESTIGATORS
- INDUSTRIAL CONTROLS SYSTEMS SECURITY GURUS
- ETHICAL HACKERS
- DRONE SECURITY PROFESSIONALS
- ELECTRICAL ENGINEERS
- STANDARDS & GUIDANCE DRAFTING TEAM MEMBERS

### CERTIFICATIONS

- CERTIFIED INFORMATION SYSTEMS AUDITOR – CISA
- CERTIFIED INFORMATION SECURITY MANAGER – CISM
- CERTIFIED RISK & INFORMATION SYSTEM CONTROL – CRISC
- CERTIFIED INFO SYSTEMS SECURITY PROFESSIONAL – CISSP
- INFO SYSTEMS SECURITY ARCHITECTURE PROFESSIONAL – ISSAP
- GIAC CRITICAL INFRASTRUCTURE PROTECTION – GCIP
- NSA INFORMATION SECURITY ASSESSMENT/EVALUATION METHODOLOGY CERTIFICATION – NSA IAM/IEM
- CERTIFIED ETHICAL HACKER – CEH
- CERTIFIED PENETRATION TESTER – CPT
- CERTIFIED ELECTRONIC TECHNICIAN - CET



# WHAT WE DO



**REGULATORY  
COMPLIANCE**



**CYBER & PHYSICAL  
SECURITY**



**CONTROL  
DESIGN**



**TOOLS &  
INTEGRATION**



**PROJECT  
MANAGEMENT**



**TRAINING &  
AWARENESS**





# REGULATORY COMPLIANCE

## FORMER AUDITORS

ARCHER HAS THE HIGHEST NUMBER OF FORMER FERC AND NERC REGIONAL AUDITORS (CIP AND O&P) ON STAFF. WE KNOW THE REGULATORY PROCESS FROM THE INSIDE.

## CIP SPECIALISTS

OUR NERC CIP SPECIALISTS HAVE IMPLEMENTED CIP CONTROLS SPANNING THE ENTIRE FUNCTIONAL MODEL ACROSS ALL NERC REGIONS.

## OPERATIONS & PLANNING EXPERTS

OUR O&P (693) EXPERTS ARE ALL FORMER REGULATORS, UTILITY ENGINEERING, OPERATIONS AND COMPLIANCE STAFF.

## AUDITS AND MOCK AUDITS

OUR AUDITORS HAVE EXPERIENCE IN ALL NERC REGIONS AND CAN GIVE YOU A TRUE AUDIT EXPERIENCE BY PERFORMING A MOCK AUDIT IN THE STYLE OF YOUR REGIONAL ENTITY.

## GAP ASSESSMENTS

ARCHER CAN PERFORM AN ASSESSMENT OF YOUR COMPLIANCE PROCESSES, CONTROLS, SUPPORTING TECHNOLOGIES AND HUMAN SKILLSETS TO SHOW WHERE YOUR HOT SPOTS ARE – AND HOW TO ADDRESS THEM.

## INTERNAL CONTROLS EVALUATION

ARCHER CAN HELP REDUCE YOUR AUDIT SCOPE THROUGH STRONG INTERNAL CONTROLS. WE HAVE EXPERIENCE IN ALL COMMON FRAMEWORKS.



# CYBER & PHYSICAL SECURITY

## CYBER

- COMPLETE CYBERSECURITY SERVICES FOR INDUSTRIAL FACILITIES
- ENTERPRISE SECURITY PROGRAM DESIGN & STRATEGY
- CYBERSECURITY RISK ASSESSMENT
- OPERATIONAL TECHNOLOGY AND INDUSTRIAL CONTROL SYSTEMS SECURITY SPECIALISTS

## PHYSICAL

- EVALUATE & ASSESS THE PHYSICAL SECURITY OF YOUR FACILITIES
- IDENTIFY & PROTECT CRITICAL ASSETS
- CREATE COMPREHENSIVE & COMPLIANT PHYSICAL SECURITY PLAN
- CYBER AND PHYSICAL SECURITY TECHNOLOGY INTEGRATION





# PROJECT MANAGEMENT

- **ARCHER CAN HELP YOUR HIGH-IMPACT AND TIME-SENSITIVE CRITICAL INFRASTRUCTURE SECURITY, RELIABILITY AND COMPLIANCE PROJECTS SUCCEED**
- **WE USE OUR INDUSTRY AND UTILITY EXPERIENCE WITH PMI-BASED PROCESS, DISCIPLINE, AND LEADERSHIP TO WORK WITH ORGANIZATIONAL SILOS, MOTIVATE SMEs, & COMPLETE YOUR PROJECT WITHIN BUDGET, SCOPE AND SCHEDULE**
- **WE CAN HELP YOU LAUNCH AND COMPLETE A NEW PROJECT OR GET YOUR CURRENT PROJECT BACK ON TRACK**



# TRAINING & AWARENESS

## SECURITY AWARENESS SERVICE

- QUARTERLY VIDEOS, TEXT & GRAPHICS
- FULLY NERC CIP COMPLIANT
- ENGAGING, REAL-WORLD, PRACTICAL CONTENT

## NERC O&P (693) BOOT CAMP

- ESSENTIAL KNOWLEDGE OF NERC O&P ECOSYSTEM
- IN-DEPTH INFORMATION ON THE MOST VIOLATED AND CHALLENGING O&P STANDARDS AND REQUIREMENTS

## KNOWBE4 PARTNERSHIP

- WE CAN HELP YOU DEPLOY THIS INDUSTRY-LEADING SOFTWARE TO COMPLEMENT YOUR CURRENT STRATEGY





# CONTROL DESIGN & TESTING

**ARCHER CAN HELP YOU GET CONTROL OF YOUR AUDIT SCOPE AND GET VISIBILITY INTO YOUR CRITICAL PROCESSES**

- **MOVE BEYOND MANUAL PROCESSES, SPREADSHEETS AND CALENDARS WITH BUSINESS/COMPLIANCE PROCESS IMPROVEMENT AND AUTOMATION**
- **ESTABLISH PREVENTIVE AND DETECTIVE CONTROLS**
- **IMPROVE YOUR SECURITY POSTURE AND REDUCE COMPLIANCE RISKS**
- **ENHANCE MANAGEMENT VISIBILITY INTO COMPLIANCE POSITION THROUGH ACTIVE POLICY ENFORCEMENT AND CONTINUOUS MONITORING**
- **NERC IRA-ICE REVIEWS TO REDUCE FUTURE AUDIT SCOPE**



# TOOLS & INTEGRATION

**SIMPLIFY YOUR TECHNOLOGY PORTFOLIO. GET THE MOST OUT OF THE TOOLS YOU ALREADY HAVE WITH INTEGRATION AND ORCHESTRATION.**

## **WE CAN HELP YOU:**

- MOVE FROM MANUAL COMPLIANCE PROCESSES TO AUTOMATED WORKFLOWS
- SECURELY INTEGRATE A SECURITY INFORMATION AND EVENT MANAGEMENT (SIEM) PLATFORM
- IMPROVE ACCESS MANAGEMENT ACROSS THE ENTERPRISE

## **EXAMPLES:**

- TECHNOLOGY OVERLAP/SIMPLIFICATION ASSESSMENT
- TECHNOLOGY BLUEPRINT/ROADMAP DEVELOPMENT
- TECHNOLOGY & NETWORK ARCHITECTURE ASSESSMENT
- NETWORK SEGMENTATION & ISOLATION FOR CRITICAL SYSTEMS
- ANALOG TO DIGITAL MIGRATION (MODERNIZATION)
- DATA TRANSFORMATION & MIGRATION BETWEEN DISPARATE PLATFORMS
- INDUSTRIAL INTERNET OF THINGS (IIOT)

